

# Integrated vs. Disconnected: Nonprofit CRM & ERP Platform Comparison

SylogistMission CRM + ERP is a Microsoft-native, end-to-end solution purpose-built for nonprofits, replacing disconnected systems with a single platform for fundraising, finance, reporting, and insight.

Capability	SylogistMission CRM + ERP (Integrated)	Legacy CRM + ERP (Disconnected)
Platform Architecture	✓ Single- Microsoft-native platform built on Dynamics 365, Azure, and Power Platform	X Separate- Multiple systems connected through third-party integrations
Fundraising-to-Finance Integration	✓ Native, real-time flow from donation to ledger	X Manual reconciliation or batch syncs between systems
Data Accuracy	✓ One shared data model for fundraising and finance	X Duplicate data, manual reconciliations, inconsistencies, and version conflicts
Reporting & Visibility	✓ Real-time, board-ready Power BI dashboards across CRM and ERP	X Delayed reporting requiring exports, spreadsheets, or custom reports
Leadership Insight	✓ Unified view of donors, campaigns, revenue, and financial performance	X Fragmented insight across multiple systems and reports
AI & Intelligence	✓ Embedded Microsoft Copilot and AI across fundraising and finance	X Limited or add-on AI, often disconnected from daily workflows
Security & Compliance	✓ Enterprise-grade Microsoft security, privacy, and governance	X Inconsistent security models across multiple vendors
Scalability & Growth	✓ Scales across programs, entities, and federated models	X Scaling increases complexity, integrations, and cost
Implementation & Migration Risk	✓ Full-function go-live with validated data conversion and trusted solution partners	X Phased or partial migrations with ongoing rebuilds and jeopardized data integrity
Total Cost of Ownership	✓ Lower long-term cost through out-of-the-box functionality	X Rising costs driven by customization, consultants, and middleware
Long-Term Platform Confidence	✓ Aligned with Microsoft roadmap and continuous innovation	X Platform risk tied to proprietary systems and future re-platforming